

In pursuance of the Decision 432A issued by the RA Public Services Regulation Commission dated 23 September, 2011 K-Telecom CJSC presents Report on the Main economic and technical indicators of mobile services for Q2, 2011.

	Main economic and technical indicators	Measurement units	
<b>1</b>	<b>Total operating revenues, including:</b>	<b>thousand AMD</b>	
<b>1.1</b>	<b>Revenues from mobile business and other services</b>	<b>thousand AMD</b>	<b>18,697,233</b>
1.1.1	Voice/Airtime revenue	thousand AMD	11,147,324
1.1.2	VAS revenues (excl. data revenues)	thousand AMD	860,904
1.1.3	Data transferring	thousand AMD	1,356,896
1.1.4	Roaming (own subscribers)	thousand AMD	340,329
1.1.5	Roaming (guest subscribers)	thousand AMD	249,837
1.1.6	Interconnection and line rental	thousand AMD	4,459,056
1.1.7	Handset and accessories	thousand AMD	137,666
1.1.8	Other revenue	thousand AMD	145,222
1.2	Other operating revenue	thousand AMD	73,902
<b>2</b>	<b>Non Operating revenue / (expense)</b>	thousand AMD	(925,088)
<b>3</b>	<b>CAPEX</b>	<b>thousand AMD</b>	<b>5,584,402</b>
<b>4</b>	<b>OPEX (VAT excl.), including:</b>	<b>thousand AMD</b>	<b>8,560,938</b>
4.1	Interconnection and line rental expenses	thousand AMD	2,312,649
4.2	Advertising and Marketing expenses	thousand AMD	903,718
4.3	Dealer commissions	thousand AMD	547,640
4.4	Payroll	thousand AMD	1,796,030
4.5	Other OPEX	thousand AMD	3,000,900
<b>5</b>	<b>Operational income before depreciation and amortization (OIBDA)</b>	<b>thousand AMD</b>	<b>10,136,295</b>
<b>6</b>	<b>Amortization and depreciation</b>	<b>thousand AMD</b>	<b>8,564,125</b>
<b>7</b>	<b>Profit/(Loss) before tax</b>	<b>thousand AMD</b>	<b>647,083</b>
<b>8</b>	<b>Profit after tax</b>	<b>thousand AMD</b>	<b>432,806</b>
<b>9</b>	<b>Mobile services indicators</b>		
<b>9.1</b>	<b>Number of active subscribers (3M)</b>		<b>2,020,266</b>
9.1.1	Prepaid subscribers		1,759,533
9.1.2	Postpaid subscribers		260,733
9.1.3	Broadband internet customers (other than by phone)		45,265
9.1.4	Other customers using data services		-
<b>9.2</b>	<b>ARPU-3M</b>	<b>AMD</b>	<b>2,944</b>
9.2.1	Prepaid subscribers	AMD	1,780
9.2.2	Postpaid subscribers	AMD	4,988
9.2.3	Broadband internet customers (other than by phone)	AMD	4,290
9.2.4	Other customers using data services	AMD	
<b>9.3</b>	<b>MoU, MbOU</b>	<b>minutes</b>	<b>324</b>
9.3.1	Prepaid subscribers	minutes	312
9.3.3	Postpaid subscribers	minutes	412
9.3.3	Broadband internet customers (other than by phone)	Mb	4,147
9.3.4	Other customers using data services	Mb	
<b>9.4</b>	<b>APPM, APP Mb</b>	<b>AMD</b>	<b>7.83</b>
9.4.1	Prepaid subscribers	AMD	4.89
9.4.2	Postpaid subscribers	AMD	9.49

	<b>Main economic and technical indicators</b>	<b>Measurement units</b>	
9.4.3	<i>Broadband internet customers (other than by phone)</i>	<i>AMD</i>	<i>1.03</i>
9.4.4	<i>Other customers using data services</i>	<i>AMD</i>	
<b>9.5</b>	<b>Gross additions</b>		<b>176,192</b>
9.5.1	<i>Prepaid subscribers</i>		<i>153,202</i>
9.5.2	<i>Postpaid subscribers</i>		<i>22,990</i>
9.5.3	<i>Broadband internet customers (other than by phone)</i>		<i>7,177</i>
9.5.4	<i>Other customers using data services</i>		
<b>9.6</b>	<b>Churn</b>		<b>222,786</b>
9.6.1	<i>Prepaid subscribers</i>		<i>185,492</i>
9.6.2	<i>Postpaid subscribers</i>		<i>30,581</i>
9.6.3	<i>Broadband internet customers (other than by phone)</i>		<i>6,713</i>
9.6.4	<i>Other customers using data services</i>		