

In pursuance of the Decision 432A issued by the RA Public Services Regulation Commission dated 23 September, 2011 K-Telecom CJSC presents Report on the Main economic and technical indicators of mobile services for Q4, 2013.

	Main economic and technical indicators	Measurement units	
1	Total operating revenues, including:	thousand AMD	
1.1	Revenues from mobile business and other services	thousand AMD	19,777,468
1.1.1	Voice/Airtime revenue	thousand AMD	10,400,218
1.1.2	VAS revenues (excluding revenue for data transfer), including	thousand AMD	647,053
	SMS and MMS	thousand AMD	397,673
	other	thousand AMD	249,380
1.1.3	Data transferring, including	thousand AMD	1,906,167
	through USB modems	thousand AMD	845,987
	through mobile phones	thousand AMD	1,060,180
	other	thousand AMD	-
1.1.4	SMS and MMS revenues	thousand AMD	-
1.1.5	International roaming (own subscribers)	thousand AMD	1,169,937
1.1.6	International roaming (guest subscribers)	thousand AMD	240,972
1.1.7	Interconnection, including	thousand AMD	5,005,837
	Voice services	thousand AMD	4,977,103
	SMS and MMS	thousand AMD	28,735
1.1.8	Line rental	thousand AMD	325
1.1.9	Handset and accessories	thousand AMD	169,540
1.1.10	Other revenue	thousand AMD	237,420
2	OPEX (VAT excl.), including:	thousand AMD	14,479,953
2.1	Interconnection	thousand AMD	7,057,072
2.2	Line rental	thousand AMD	120,864
2.3	Advertising and Marketing expenses	thousand AMD	923,033
2.4	Dealer commissions	thousand AMD	495,637
2.5	Payroll	thousand AMD	2,128,937
2.6	Network repair and maintenance	thousand AMD	328,188
2.7	Other OPEX	thousand AMD	3,426,221
3	OIBDA	thousand AMD	5,297,515
4	Amortization and depreciation	thousand AMD	4,857,091
5	Other operating revenue/ (expense)	thousand AMD	-
6	Non-Operating revenue / (expense)	thousand AMD	(200,636)
6.1	Financial income	thousand AMD	367,756
6.2	Financial expense	thousand AMD	(7,369)
6.3	Revenue/(loss) from exchange rate dif.	thousand AMD	13,901
6.4	Other Non-Operating revenue/(expense)	thousand AMD	(574,924)
7	Profit/(Loss) before tax	thousand AMD	239,788
	CAPEX	thousand AMD	6,883,215
			-
9	Mobile services indicators		-
9.1	Number of active subscribers (3M)		2,099,685

9.1.1	<i>Prepaid subscribers</i>	<i>subs</i>	1,712,983
9.1.2	<i>Postpaid subscribers</i>	<i>subs</i>	386,702
9.1.3	<i>Broadband internet customers (other than by phone)</i>	<i>subs</i>	100,864
9.1.4	<i>Subscribers using data services (by phone)</i>	<i>subs</i>	993,645
9.2	ARPU-3M	AMD	3,106
9.2.1	<i>Prepaid subscribers</i>	<i>AMD</i>	1,881
9.2.2	<i>Postpaid subscribers</i>	<i>AMD</i>	3,994
9.2.3	<i>Broadband internet customers (other than by phone)</i>	<i>AMD</i>	2,892
9.2.4	<i>Subscribers using other data services</i>	<i>AMD</i>	30,544
9.3	MoU, MbOU	minutes	460
9.3.1	<i>Prepaid subscribers</i>	<i>minutes</i>	400
9.3.2	<i>Postpaid subscribers</i>	<i>minutes</i>	731
9.3.3	<i>Broadband internet customers (other than by phone)</i>	<i>Mb</i>	10,084
9.3.4	<i>Subscribers using other data services</i>	<i>Mb</i>	-
9.4	APPM, APP Mb	AMD	5.74
9.4.1	<i>Prepaid subscribers</i>	<i>AMD</i>	4.07
9.4.2	<i>Postpaid subscribers</i>	<i>AMD</i>	3.84
9.4.3	<i>Broadband internet customers (other than by phone)</i>	<i>AMD</i>	0.29
9.4.4	<i>Subscribers using other data services</i>	<i>AMD</i>	-
9.5	Gross additions		208,607
9.5.1	<i>Prepaid subscribers</i>	<i>subs</i>	153,934
9.5.2	<i>Postpaid subscribers</i>	<i>subs</i>	54,673
9.5.3	<i>Broadband internet customers (other than by phone)</i>	<i>subs</i>	17,451
9.5.4	<i>Subscribers using other data services</i>	<i>subs</i>	-
9.6	Churn		172,138
9.6.1	<i>Prepaid subscribers</i>	<i>subs</i>	133,717
9.6.2	<i>Postpaid subscribers</i>	<i>subs</i>	38,421
9.6.3	<i>Broadband internet customers (other than by phone)</i>	<i>subs</i>	12,748
9.6.4	<i>Subscribers using other data services</i>	<i>subs</i>	-