

“MTS Armenia” CJSC Report on the Main Economic and Technical Indicators of Mobile Services for Q1, 2022

	Main technical and economic indicators	Measurement units	
1	Operating revenues, including:	thousand AMD	
1.1	Revenues from mobile communication and associated activity	thousand AMD	11,834,733
1.1.1	Revenues from voice services	thousand AMD	2,853,123
1.1.2	Revenue from VAS (excluding revenue from data transfer), including:	thousand AMD	838,162
	SMS and MMS	thousand AMD	592,276
	Other	thousand AMD	245,886
1.1.3	Data transfer services, including:	thousand AMD	5,989,107
	Broadband Internet access services (other than by phone) (through USB modems)	thousand AMD	236,746
	Mobile communication network services (through handsets)	thousand AMD	5,752,361
	Other	thousand AMD	
1.1.4	Revenue from SMS and MMS	thousand AMD	181,313
1.1.5	International roaming revenue (own subscribers)	thousand AMD	112,318
1.1.6	International roaming revenue (guest subscribers)	thousand AMD	70,003
1.1.7	Revenue from interconnection including:	thousand AMD	1,196,233
	Voice services	thousand AMD	1,179,860
	SMS and MMS	thousand AMD	16,373
1.1.8	Revenues from line rental services	thousand AMD	-
1.1.9	Sales of handsets and accessories	thousand AMD	146,803
1.1.10	Other revenues	thousand AMD	447,670
2	Operating Expenses (OPEX), including:	thousand AMD	6,049,712

2.1	Interconnection expenses	thousand AMD	735,585
2.2	Line rental expenses	thousand AMD	214,460
2.3	Advertising and Marketing expenses	thousand AMD	142,995
2.4	Dealer commissions	thousand AMD	149,671
2.5	Payroll expenses	thousand AMD	2,151,782
2.6	Mobile network exploitation and maintenance expenses	thousand AMD	216,119
2.7	Other OPEX	thousand AMD	2,439,099
3	Operating Income Before Depreciation Amortization (OIBDA)	thousand AMD	5,785,021
4	Depreciation of fixed assets and amortization of intangible assets	thousand AMD	2,986,584
5	Other operating income	thousand AMD	
6	Non-operating income	thousand AMD	464,005
6.1	Financial income	thousand AMD	215,480
6.2	Financial expenses	thousand AMD	-
6.3	Gain/loss from exchange rate differences	thousand AMD	235,344
6.4	Other Non-Operating revenues/expenses	thousand AMD	13,180
7	Profit before taxation	thousand AMD	3,262,441
8	CAPEX	thousand AMD	576,988
9	Mobile connection indicators		
9.1	Number of active subscribers (at the end of the reporting period)		2,222,875
9.1.1	Prepaid subscribers	subs	1,951,743
9.1.2	Postpaid subscribers	subs	271,132
9.1.3	Broadband Internet subscribers (other than by phone)	subs	54,431

9.1.4	Subscribers using data services (by phone)	subs	1,675,389
9.2	Average revenue per active user (ARPU-3M)	AMD	1,684
9.2.1	Prepaid subscribers	AMD	1,285
9.2.2	Postpaid subscribers	AMD	3,033
9.2.3	Broadband Internet subscribers (other than by phone)	AMD	1,447
9.2.4	Subscribers using other data services	AMD	70,627
9.3	Average traffic per user (including interconnection and incoming roaming) (MoU, Mb OU)	minutes	616
9.3.1	Prepaid subscribers	minutes	609
9.3.2	Postpaid subscribers	minutes	666
9.3.3	Broadband Internet subscribers (other than by phone)	Mb	10,462
9.3.4	Subscribers using other data services	Mb	-
9.4	Unit price (including interconnection and incoming roaming) (APPM, APP Mb)	AMD	1.00
9.4.1	Prepaid subscribers	AMD	0.63
9.4.2	Postpaid subscribers	AMD	1.27
9.4.3	Broadband Internet subscribers (other than by phone)	AMD	0.14
9.4.4	Subscribers using other data services	AMD	-
9.5	New Activations		124,304
9.5.1	Prepaid subscribers	subs	99,443
9.5.2	Postpaid subscribers	subs	24,861
9.5.3	Broadband Internet subscribers (other than by phone)	subs	12,464
9.5.4	Subscribers using other data services	subs	



Annex
Approved by
Decision 274A issued by the
RA Public Services Regulation Commission
as of 1 June, 2011

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9.6	Churn		133,267
9.6.1	Prepaid subscribers	subs	<i>117,397</i>
9.6.2	Postpaid subscribers	subs	<i>15,870</i>
9.6.3	Broadband Internet subscribers (other than by phone)	subs	<i>4,974</i>
9.6.4	Subscribers using other data services	subs	-

*Capitalization by IFRS15, IFRS16 is not considered