



Annex  
Approved by  
Decision 274A issued by the  
RA Public Services Regulation Commission  
as of 1 June, 2011

**“Viva Armenia” CJSC Report on the Main Economic and Technical Indicators of Mobile Services for Q1, 2026**

|          | <b>Main technical and economic indicators</b>                                 | <b>Measurement units</b> |                   |
|----------|---|--------------------------|-------------------|
| <b>1</b> | <b>Operating revenues, including:</b>   | thousand AMD             |                   |
| 1.1      | Revenues from mobile communication and associated activity                    | thousand AMD             | <b>14,583,197</b> |
| 1.1.1    | Revenues from voice services  | thousand AMD             | 2,537,139         |
| 1.1.2    | Revenue from VAS (excluding revenue from data transfer), including:           | thousand AMD             | 1,250,600         |
|          | SMS and MMS   | thousand AMD             | 986,704           |
|          | Other   | thousand AMD             | 263,896           |
| 1.1.3    | Data transfer services, including:  | thousand AMD             | 8,000,927         |
|          | Broadband Internet access services (other than by phone) (through USB modems) | thousand AMD             | 148,621           |
|          | Mobile communication network services (through handsets)                      | thousand AMD             | 7,852,307         |
|          | Other   | thousand AMD             |                   |
| 1.1.4    | Revenue from SMS and MMS  | thousand AMD             | 182,692           |
| 1.1.5    | International roaming revenue (own subscribers)                               | thousand AMD             | 188,204           |
| 1.1.6    | International roaming revenue (guest subscribers)                             | thousand AMD             | 219,417           |
| 1.1.7    | Revenue from interconnection including:                                       | thousand AMD             | 868,719           |
|          | Voice services  | thousand AMD             | 843,700           |
|          | SMS and MMS   | thousand AMD             | 25,020            |
| 1.1.8    | Revenues from line rental services  | thousand AMD             | -                 |
| 1.1.9    | Sales of handsets and accessories   | thousand AMD             | 251,459           |
| 1.1.10   | Other revenues  | thousand AMD             | 1,084,039         |
| <b>2</b> | <b>Operating Expenses (OPEX), including:</b>                                  | thousand AMD             | <b>6,709,059</b>  |
| 2.1      | Interconnection expenses  | thousand AMD             | 789,317           |
| 2.2      | Line rental expenses  | thousand AMD             | 81,829            |
| 2.3      | Advertising and Marketing expenses  | thousand AMD             | 52,110            |
| 2.4      | Dealer commissions  | thousand AMD             | 513,907           |
| 2.5      | Payroll expenses  | thousand AMD             | 2,595,988         |
| 2.6      | Mobile network exploitation and maintenance expenses                          | thousand AMD             | 506,327           |
| 2.7      | Other OPEX  | thousand AMD             | 2,169,581         |
| <b>3</b> | <b>Operating Income Before Depreciation Amortization (OIBDA)</b>              | thousand AMD             | <b>7,874,137</b>  |
| <b>4</b> | <b>Depreciation of fixed assets and amortization of intangible assets</b>     | thousand AMD             | <b>3,266,356</b>  |



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| 5     | <b>Other operating income</b>  | thousand AMD |                    |
| 6     | <b>Non-operating income</b>  | thousand AMD | <b>(796,589)</b>   |
| 6.1   | Financial income   | thousand AMD | <b>785,308</b>     |
| 6.2   | Financial expenses   | thousand AMD | <b>(1,606,556)</b> |
| 6.3   | Gain/loss from exchange rate differences   | thousand AMD | <b>23,311</b>      |
| 6.4   | Other Non-Operating revenues/expenses  | thousand AMD | <b>1,348</b>       |
| 7     | <b>Profit before taxation</b>  | thousand AMD | <b>3,811,193</b>   |
| 8     | <b>CAPEX</b>   | thousand AMD | <b>2,601,132</b>   |
| 9     | <b>Mobile connection indicators</b>  |              |                    |
| 9.1   | Number of active subscribers (at the end of the reporting period)                      |              | <b>2,347,009</b>   |
| 9.1.1 | Prepaid subscribers  | subs         | 2,053,150          |
| 9.1.2 | Postpaid subscribers   | subs         | 293,859            |
| 9.1.3 | Broadband Internet subscribers (other than by phone)                                   | subs         | 77,511             |
| 9.1.4 | Subscribers using data services (by phone)   | subs         | 1,868,882          |
| 9.2   | Average revenue per active user (ARPU-3M)  | AMD          | <b>1,877</b>       |
| 9.2.1 | Prepaid subscribers  | AMD          | 1,491              |
| 9.2.2 | Postpaid subscribers   | AMD          | 3,338              |
| 9.2.3 | Broadband Internet subscribers (other than by phone)                                   | AMD          | 639                |
| 9.2.4 | Subscribers using other data services  | AMD          | 86,296             |
| 9.3   | Average traffic per user (including interconnection and incoming roaming) (MoU, Mb OU) | minutes      | <b>575</b>         |
| 9.3.1 | Prepaid subscribers  | minutes      | 574                |
| 9.3.2 | Postpaid subscribers   | minutes      | 580                |
| 9.3.3 | Broadband Internet subscribers (other than by phone)                                   | Mb           | 4,703              |
| 9.3.4 | Subscribers using other data services  | Mb           | -                  |
| 9.4   | Unit price (including interconnection and incoming roaming) (APPM, APP Mb)             | AMD          | <b>0.86</b>        |
| 9.4.1 | Prepaid subscribers  | AMD          | 0.59               |
| 9.4.2 | Postpaid subscribers   | AMD          | 1.02               |
| 9.4.3 | Broadband Internet subscribers (other than by phone)                                   | AMD          | 0.14               |
| 9.4.4 | Subscribers using other data services  | AMD          | -                  |
| 9.5   | New Activations  |              | <b>130,101</b>     |
| 9.5.1 | Prepaid subscribers  | subs         | 113,202            |
| 9.5.2 | Postpaid subscribers   | subs         | 16,899             |
| 9.5.3 | Broadband Internet subscribers (other than by phone)                                   | subs         | 4,907              |



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| 9.5.4 | Subscribers using other data services                | subs | -              |
| 9.6   | Churn  |      | <b>141,316</b> |
| 9.6.1 | Prepaid subscribers                                  | subs | 122,546        |
| 9.6.2 | Postpaid subscribers                                 | subs | 18,770         |
| 9.6.3 | Broadband Internet subscribers (other than by phone) | subs | 2,513          |
| 9.6.4 | Subscribers using other data services                | subs | -              |